

Cambodia Constructors Association

KINGDOM OF CAMBODIA NATION RELIGION KING





ASEAN Constructors Federation

Cambodia Country Report

48th ACF Council Meeting 12th - 14th September 2019 Nusa Dua Bali, Indonesia



Kingdom of Cambodia

| Laos | Land Area | 181,035 Sq.km |
|---|--------------------------------|--|
| Thailand Oddar Meanchey Banteay Meanchey Banteay Meanchey Siem Reap Pailin Battambang Pursat Mondulkiri Pursat Kampong Thom Kratie Mondulkiri Phnom Penh Peny Veng Kampong Spue Kandal | Population | 15.28 Millions (2019) |
| | Population Growth | 1.50% (2018) - 1.2% (2019) Estimate |
| | Birth Rate | 24.4% births/1000 population |
| Kampot Sihanoukville | Death Rate | 7.78% deaths/1000 population |
| | Urban Population | 3.53 Millions |
| | Annual Rate of Urbanization | 21.7% |

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GDP of Cambodia

| | GDP % Growth | 7.5% (2018) 7.1% (2019) Prediction |
|------------------------------|-------------------|--|
| | GDP | USD 24.4 Billions (2018) USD 27.22 Billions (2019) Prediction |
| | GDP Per Capita | r USD 1,548 (2018) USD 1,706 (2019) Prediction |
| 14.0% 12.0% 10.0% | ¥3.3% Q.8% | GDP Grow Rate |
| 8.0% 6.0% 4.0% 2.0% | | 7.1% 7.3% 7.4% 7.1% 7.0% 7.0% 7.0% 7.0% 7.1% 7.1% |
| 0.0% | 2005 2006 | 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 20 |

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Economy of Cambodia





IMPORT COST

 USD 13.02 Billions (2017) & USD 13.77Billions (2018)

IMPORT GOODS

 Petroleum, Cigarettes, Gold, Machinery, Construction Materials, Motor Vehicles, Pharmaceutical Products, and Raw Materials for Textile, etc.

MAIN IMPORT PARTNERS

China, United States, Thailand,
 Vietnam, Hong Kong, Taiwan,
 Republic of Korea, Singapore,
 Indonesia, Japan, & Malaysia, and
 many countries of Europe. etc.

EXPORT COST

- 10.77 Billions USD (2017)
 - & 11.21 Billions (2018)

EXPORT GOODS

 Cloths, Timber, Rubber, Rice, Fish, Tobacco, Footwear, Corn, Vegetables, Cashews, Tapioca and Silk, etc.

MAIN EXPORT PARTNERS

 United States, Hong Kong, Singapore, Thailand, China, Japan, Vietnam, and many countries of Europe. etc.

Government Strategy

Implemented Rectangle 4 :

- 1). Promotion of agricultural and rural development;
- 2). Strengthening sustainable management of natural and cultural resources,
- 3). Strengthening Urban Planning and Management,
- 4). Ensuring environment sustainability and readiness
 - for climate change.

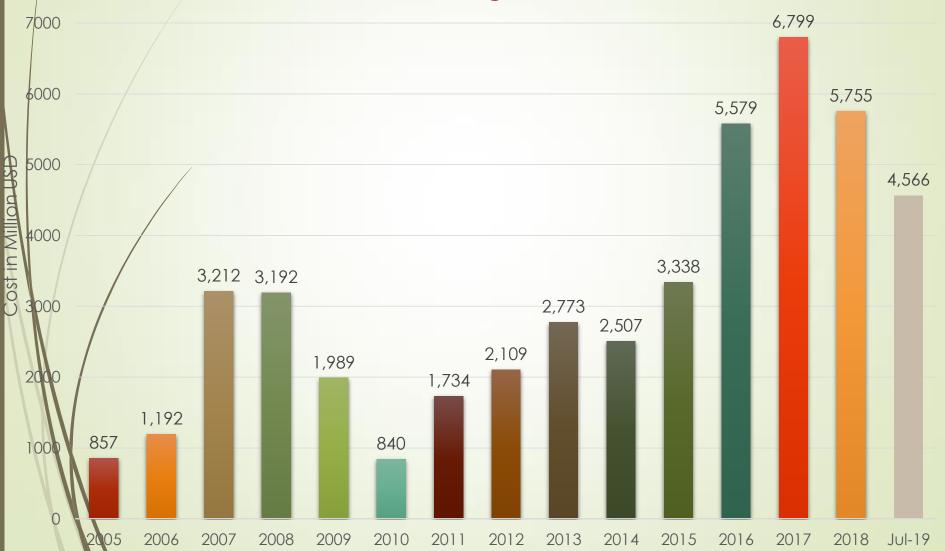






Construction Situation

Construction Investment in Cambodia from 2005 – July 2019



Estimation Construction Investment cost and project number from 2010 – July 2019

| YEARS | Number of Project | Total Area Building (m ²) | Estimation Cost (Million USD) | Percentage of Estimated Cost Comparison (%) |
|------------|----------------------|---|------------------------------------|--|
| 2010 | 2,149 | 3,287,468 | 840 | Compared with 2009, Decreased by 58% |
| 2011 | 2,129 | 5,257,585 | 1,734 | Compared with 2010, increased by 106% |
| 2012 | 1,694 | 6,528,452 | 2,109 | Compared with 2011, Increased by 72% |
| 2013 | 1641 | 7,596,151 | 2,773 | Compared with 2012, Increased by 31,45% |
| 2014 | 1960 | 6,460,148 | 2,507 | Compared with 2013, Decreased by 9.58% |
| 2015 | 2,305 | 7,686,112 | 3,338 | Compared with 2014, Increased by 33.14% |
| 2016 | 2,635 | 12,158,268 | 5,579 | Compared with 2015, Increased by 68% |
| 2017 | 3,418 | 11,381,883 | 6,799 | Compared with 2016, increased by 21.84% |
| 2018 | 3,290 | 12,378,119 | 5,755 | Compared with 2017, Decreased by 15.38% |
| July, 2019 | 2,572 | 9,168,372 | 4,566 | Compared with July 2018, Increased by 60% |

Foreign projects investment from 2000 – July 2019

| | Number of | | Estimated Cost | | 7 months 2019 | |
|-------------|--|------------|----------------|---------------|---------------|-------------|
| Country | Country Projects Total Area Sq.m (USD) | | N. of Projects | Total Area M2 | Est. Cost USD | |
| China | 175 | 9,270,038 | 2,877,429,749 | 27 | 1,338,603 | 697,781,270 |
| Korea | 53 | 3,933,320 | 1,778,754,287 | 3 | 170,245 | 134,747,750 |
| Japan | 46 | 754,588 | 282,848,271 | 2 | 2,692 | 942,200 |
| Thailand | 35 | 565,730 | 250,600,586 | 2 | 10,843 | 3,938,750 |
| Taiwan | 23 | 681,812 | 223,541,604 | 5 | 104,754 | 36,003,850 |
| Singapore | 12 | 422,673 | 162,300,630 | 1 | 1,223 | 428,050 |
| UK | 12 | 525,393 | 156,624,349 | 1 | 21,339 | 7,468,650 |
| Malaysia | 21 | 325,276 | 137,933,001 | 2 | 52,073 | 27,704,300 |
| Canada | 5 | 189,230 | 57,027,190 | 1 | 27,567 | 9,648,450 |
| Russia | 2 | 125,326 | 51,958,216 | 0 | 0 | 0 |
| Lao PDR | 1 | 75,742 | 36,356,160 | 0 | 0 | 0 |
| Vietnam | 9 | 115,868 | 35,464,602 | 0 | 0 | 0 |
| Indonesia | 1 | 62,058 | 34,131,900 | 0 | 0 | 0 |
| Myanmar | 1 | 40,133 | 26,487,780 | 1 | 40,133 | 26,487,780 |
| France | 6 | 46,264 | 18,485,290 | 0 | 0 | 0 |
| India | 3 | 39,589 | 17,769,050 | 0 | 0 | 0 |
| USA | 2 | 26,652 | 17,590,320 | 1 | 14,922 | 9,848,520 |
| Norway | 8 | 52,615 | 12,364,026 | 1 | 2,798 | 979,300 |
| Netherland | 1 | 14,596 | 9,487,400 | 0 | 0 | 0 |
| Belgium | 2 | 22,514 | 7,518,200 | 0 | 0 | 0 |
| Philippines | 1 | 11,861 | 5,930,500 | 0 | 0 | 0 |
| Australia | 2 | 8,249 | 4,311,600 | 0 | 0 | 0 |
| TOTAL | 421 | 17,309,527 | 6,204,914,711 | 47 | 1,787,192 | 955,978,870 |

Construction Companies Registered from 2000 – July 2019

| Comptries | Total Number of | Number of Licenses | Type of Operat | tion (Still Valid) |
|-------------|-----------------------------|--------------------|----------------|----------------------|
| Countries | Registered Companies | Still Valid | Design | Constructor |
| Cambodia | 1584 | 602 | 24 | 578 |
| China | 342 | 226 | 11 | 215 |
| Korea | 160 | 45 | 03 | 42 |
| Vietnam | 60 | 26 | 03 | 23 |
| Japan | 53 | 34 | 04 | 30 |
| Thailand | 42 | 14 | 01 | 13 |
| Malaysia | 33 | 12 | 02 | 10 |
| Singapore | 18 | 06 | 01 | 05 |
| USA | 11 | 02 | 01 | 01 |
| France | 11 | 05 | 03 | 02 |
| UK | 06 | 02 | 0 | 02 |
| Indonesia | 05 | 02 | 01 | 01 |
| Canada | 02 | 01 | 0 | 01 |
| India | 02 | 02 | 0 | 02 |
| Australia | 02 | 02 | 0 | 02 |
| New Zealand | 01 | - | 0 | 0 |
| Norway | 01 | - | 0 | 0 |
| Myanmar | 01 | - | 0 | 0 |
| Germany | 01 | 01 | 01 | 0 |
| Spain | 01 | - | 0 | 0 |
| Pakistan | 01 | - | 0 | 0 |
| Russia | 01 | - | 0 | 0 |
| Phillipine | 01 | 01 | 0 | 01 |
| TOTAL | 2339 | 983 | 55 | 928 |

High Rise Building Type









III. CONSTRUCTION MATERIALS COST

CONSTRUCTION MATERIALS COST

| Materials | Unit | Price (USD) | Produced in |
|----------------------|----------------|-------------|--|
| Portland Cement | Ton | 79 - 98 | Thailand, China, Vietnam, Local |
| Reinforcement Bar | Ton | 625 – 690 | Thailand, China, Italy (Vietnam), Local |
| Aggregate | m ³ | 20-21 | Local |
| Sand | m ³ | 13 - 19 | Local |
| Clay Brick | 100Pc | 0.44 - 0.51 | Local |
| Roof Clay Tile | Pc | 0.47 - 2.8 | Thailand, Vietnam, Local |
| Timber | m ³ | 340 - 380 | Local |
| Floor Tile | Box/m2 | 7 - 14.60 | Thailand, China, Vietnam, Italy, Indonesia, Malaysia, Spain, and Local |
| Mastic under | Bag | 6 - 20 | Thailand, Vietnam, Local |

| Materials | Unit | Price (USD) | Produced in |
|-------------------------------------|----------------|-------------|--|
| Emulsion Paint | 25 Liters/Tank | 16.5 – 136 | Thailand, Japan, France, Korea, Norway, Vietnam, Malaysia, Local |
| Plywood | Sheet | 10.5 - 38.5 | Thailand,China, Vietnam, Local |
| <u>Ready Mix</u> <u>Concrete</u> | | | |
| Grade 20 | M ³ | 67 | Local Cement |
| Grade 25 | M ³ | 69 | Local Cement |
| Grade 30 | M ³ | 73 | Local Cement |
| Grade 40 | M ³ | 78 | Local Cement |
| Diesel | Litter | 0.74 | Sokimex, Caltex, Tela. Total, PTT, SVM |
| Petroleum | Litter | 0.95 - 0.97 | Sokimex, Caltex, Tela. Total, PTT, SVM |
| | | | |

Construction Workers Situation

Cambodia Construction sector need the workers around 200,000 per day. Only the Phnom Penh capital city attract 130,000 per day.

- Labor Working Hours :
 - Full-time, 48 hours a week.
 - Holidays work must be paid twice of the daily rate.
 - Female employees who gave birth are entitled to receive half of their salary for a period of 90 days.

| Salary | | |
|--------------------|----------------|---------------------|
| Non-Skilled worker | Skilled Worker | Engineer, Architect |
| 225 - 300 USD | 300 - 450 USD | 450 - 2500 USD |

INVESTMENT OPPORTUNITIES IN CAMBODIA

Why Invest in Cambodia?

- Open economy,
- Sound macroeconomic environment,
- Competitive investment incentives,
- One stop service,

- Competitive labor force,
- Strategic location,
- Market access and Preferential trading status.

Investment Incentives and Guarantee

Investment Guarantee

- **1.** No discrimination,
- **2.** No nationalization,
- **3.** No requirements of local equity participation,
- No price controls on products or services,
- No restriction on foreign exchanges,
- **6.** No capital control.

Investment Incentive

- Permission for long-term lease up to 50 years.
- Exemption of import duty such as production materials & equipment, construction materials, and production input.
- Exemption of export duty.
- VAT shall be charged with zero percent (0%) for each import.
- Exemption of tax on profit up to 9 years.
- Permanent visa for families and investors.
- Free Hold Strata title of Condominium (Except Ground Floor) for Foreigner.
 - Free Hold Land Certificate for
 - Nationalizations,
 - Join-Venture between 51% Cambodian share owner and 49%
 Foreign share owner.

SOME DEVELOPMENT PROJECTS IN 2019

New Phnom Penh International Airport



Location : Kandal Province - Land Area: 2,600 hectares - Developer: Cambodia Airport Investment Co., Ltd

Construction Area : 700 hectares
Project Cost : US\$1.5 billion

Phnom Penh-Sihanoukville express way

Length: 190 KmCost: US\$2 billionConstructor: China Road and
Bridge Corporation
(CRBC)Complete: 2023





The Peak

- Location: Phnom Penh City
- Land Area: 12670 Sqm (approximate)
- Storey: 55-stories

Project Period: 2018 – 2020 (Estimate)
Developer: OXley Gem (Cambodia) Co Ltd and Worldbridge Land (Cambodia) Co.,Ltd
Facilities: residences, shops, restaurants, offices, and hotel..









Chip Mong Mixed-Use Development

- Construction Area: 102-810 sqm (45 stories)
- Project Cost: US\$150 million
- Project Period: January 2019 2022.
- Developer: Chip Mong Group
- Constructor: Chip Mong Group
- Facilities: modern offices, a cinema, sky
 bar, 5-storey shopping mall, and most
 notable the Fairfield by Marriott
 Hotel Phnom Penh



Chip Mong MEGA MALL

| Location | : Phnom Penh City |
|----------------|-------------------------|
| Land Area | : 160,000 sqm |
| Project Cost | : US\$252 million |
| Project Period | d: August, 2019 – 2021. |
| Developer | : Chip Mong Group |
| Constructor | : Chip Mong Group |

- Facilities

_

: Shopping Center.









Morodok Techo National Stadium



- Land Area : 16.22 hectores
- Location
- Project Cost : US\$160 million
- Project Period : 4 year
- Developer : Chinese Government
 - Constructor : China state construction engineering corporation

: Phnom Penh City

- Facilities
- Main stadium , training indoor sport center aquatic center training hall



Royal Platinum CondominiumDeveloper : Royal Group and Hong Lai Huat Group LimitedComplete : 2021Area : 100,000 sqm



Morgan The Pure Bay

Developer Location Construction area Facilities : Morgan Group

- : Sihanoukville
- : 450,000 M2
- : 270,000 M2 , condominium and 30,000 M2 of luxury room, VIP club, high-end restaurant, international spot center.



One Central Tower

Developer Cost Location Complete Facility

Developer : Global investment firm B.I.C Group

- : US\$200 million
- : Boeung Snor area, Phnom Penh
- : 2022
 - : commercial offices, retail, hospitality, residential, and green open spaces.

Thank You